

# MOHIT RAGHAV

## Procurement Manager

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### SUMMARY

I am a results-driven Procurement Manager with 6.5 years of experience in managing procurement processes, optimizing supply chains, and leading cross-functional teams. I have a proven track record of reducing costs, improving efficiency, and ensuring compliance with regulations. My skills include strategic sourcing, contract management, and supplier relationship management, focused on delivering value and quality

### EXPERIENCE

#### Procurement Manager

##### MeraPashu 360 Pvt Ltd

📅 12/2023 - Present

- Sourcing and purchasing goods/services, negotiating contracts and prices
- Managing supplier relationships, ensuring quality and compliance
- Analyzing market trends and costs, developing procurement strategies
- Coordinating with internal teams such as logistics and production

#### Procurement Manager (Promoted)

##### MeraPashu 360 Pvt Ltd

📅 01/2025 - 01/1970

- Developing, negotiating, and managing contracts with suppliers
- Analyzing and improving the supply chain to reduce costs and improve efficiency
- Identifying and mitigating risks in the procurement process
- Managing inventory levels and optimizing stock levels
- Ensuring procurement practices are sustainable and comply with regulations
- Working with internal stakeholders, such as production, logistics, and finance teams
- Staying up-to-date with market trends, prices, and supplier capabilities
- Identifying opportunities to reduce costs and improve procurement efficiency

#### Senior Executive

##### Ananda Cattle Feed Limited

📅 10/2020 - 12/2023

- Generated purchase requisition in coordination with project team
- Identified and shortlisted suitable vendors for site material supply
- Checked and verified invoices, maintaining records as per ISO standards
- Provided inputs for ERP SAP MM implementation and ensured smooth operation
- Maintained correspondence with vendors regarding supply issues
- Sourced new material suppliers and collected samples
- Certified and approved bills for timely payments to suppliers
- Submitted MIS to Head Office as per company policy
- Conducted market surveys and negotiated prices with different vendors
- Purchased agricultural commodities such as wheat, maize, and cattle feed ingredients

#### Executive purchase

##### The Muthoot Group

📅 07/2018 - 08/2020

- Identifying and evaluating suppliers
- Comparing prices and quotations
- Coordinating with internal teams (production, logistics, etc.)
- Monitoring order status and resolving issues
- make purchase order in sap

### EDUCATION

#### Bachelor of Commerce

##### JSPG College CCSU University

📅 08/2013 - 06/2016 📍 Meerut, Uttar Pradesh

### STRENGTHS



#### Strategic Sourcing

Experienced in strategic sourcing and contract management, with strong negotiation skills



#### Analytical and Problem-Solving

Proven ability in analytical and problem-solving, contributing to supply chain management



#### Data Analysis

Skilled in data analysis, risk management, and market trends assessment

### KEY ACHIEVEMENTS



#### Growth Award

Acknowledged significant improvement in performance or purchasing efficiency at Muthout Finance Group



#### Best Kaizen Award in Ananda

Recognized for contribution and continuous improvement in processes



#### Excellence Award

Received for outstanding performance as Assistant Manager in MP 360

### SKILLS

ERP

ERP SAP

Kaizen

Microsoft Office

SAP

SAP MM

Tally

ZoHo

### LANGUAGES

#### ENGLISH

Advanced



#### HINDI

Native



### TRAINING / COURSES

#### RURAL INDUSTRIAL TRAINING & EMPLOYMENT ORAGANIZATION

#### DIPLOMA IN FINANCIAL ACCOUNTING

### INTERESTS



#### CAREER DEVELOP



#### PLAYING CHESS

EDUCATION

Masters of Business Administration  
SVS Institute and Technology  
08/2016 - 07/2018 Lucknow, Uttar Pradesh

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-  **Social Network**  
Mohit raghav
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INTERESTS

 DEVELOP NEW SKILLS AND IDEA

INDUSTRY EXPERTISE

